



# Certificate of Qualification

## SAP<sup>®</sup> Qualified Partner-Packaged Solution

SAP hereby confirms that the **packaged solution** from  
**Cloudway Consulting Private Limited**

named

**Cloud Design - Packaged Solution for Discrete Manufacturing**

that addresses the specific business needs of companies in the **Discrete Manufacturing** industry in **India**, has been reviewed and qualified as an **SAP-qualified partner-packaged solution** for **SAP<sup>®</sup> Business ByDesign<sup>®</sup>**.

This solution is deployed based on a predefined scope, leveraging the use of preconfiguration, accelerators, methodologies, and tailored partner services to help customers run simple and realize a rapid time-to-value with reduced risk and a predictable outcome.

Date Issued: *April 25, 2018*

Qualification Expiration Date: *April 24, 2020*

**Steffen Burger**  
Vice President  
Partner Solution Centers  
Global Channels & General Business

**Michael Schmitt**  
Global General Manager  
SAP<sup>®</sup> Business ByDesign<sup>®</sup>

#### SAP SE

represented by the Executive Board: Bill McDermott (CEO), Robert Enslin, Adaire Fox-Martin, Michael Kleinemeier, Bernd Leukert, Jennifer Morgan, Luka Mucic, Stefan Ries  
Chairman of the Supervisory Board: Hasso Plattner, Commercial Register Mannheim HRB 719915  
Deutsche Bank AG, Heidelberg (BLZ: 672 700 03) account: 0912030, SWIFT-BIC: DEUT DE SM 672, IBAN DE78 6727 0003 0091 2030 00  
Tax-ID: 32497/82215; Vat-ID: DE 143454214